

Platforms for the design of platforms: collaborating in the unknown

Armand Hatchuel, Pascal Le Masson, Benoit Weil

▶ To cite this version:

Armand Hatchuel, Pascal Le Masson, Benoit Weil. Platforms for the design of platforms: collaborating in the unknown. Platforms, Market and Innovation, Edward Elgar, pp.273-305, 2010. hal-00696949

HAL Id: hal-00696949 https://minesparis-psl.hal.science/hal-00696949v1

Submitted on 14 May 2012 $\,$

HAL is a multi-disciplinary open access archive for the deposit and dissemination of scientific research documents, whether they are published or not. The documents may come from teaching and research institutions in France or abroad, or from public or private research centers. L'archive ouverte pluridisciplinaire **HAL**, est destinée au dépôt et à la diffusion de documents scientifiques de niveau recherche, publiés ou non, émanant des établissements d'enseignement et de recherche français ou étrangers, des laboratoires publics ou privés. Table 2: Main Features of the Design Process

	Biomaterials	ITRS	Cockpit	Biotech
Goals	Build a new industry	Support industry growth	Industry growth through innovative cockpits	Build new research fields
Inputs	"Building with Hemp" + a list of potential partners + some isolated experiments	Several issues regarding concepts and processes in the non-competitive domain + main industry players (suppliers, manufacturers, users)	"Future cockpits". A single player at the beginning: a cockpit supplier.	New instrument concept (actionable phenomenon) + an original research question
New capabilities	Yes: characterization of materials, processes, usages, the construction business	Yes	Yes: on aircraft integrator utility and constraints, on aircraft companies, on pilots, on technologies, etc.	Yes: on the research question (animals and pathologies, etc.), on the instruments underlying the phenomena, etc.
Phases	Sub-sets of one or a few partners conducting or financing experiments, research projects, validation projects, communication projects	Each partner conducts (or sub- contracts) individual investigations on clear, well-identified technological issues	In-house exploration of conceptual alternatives for cockpits. Design of cockpit simulators enabling collective explorations with aircraft integrator, companies and pilots	An original experiment with new instrument facility (+publication) Other experiments with other researchers, based on the same instrument principle. Improvement and innovation on the instrument principles
Coordination	Regular steering committee sharing results of the explorations, listing open questions to be explored, discussing possible ways and collective facility for each related exploration	Three conferences per year, with all ITRS group members. Working groups responsible for one process issue. Each group updates its related roadmap, identifies emerging solutions and pending questions	 Two levels: inside company: gathering results, orienting explorations and choosing partners simulator level: steering committee sharing results with main partners 	 Two levels: device level: steering committee (instrument manager + pioneer researchers) choosing relevant experiment to be accepted on the experimental device experiment level: regular meetings between instrument manager and researcher
Resources	Classic association funding; partners pay for their own explorations.	Members pay for their own explorations. Collective expenses (meeting) shared	Cockpit supplier provides the simulation bench	Initial fund-raising through research contracts. Experimental devices then financed through public funding or foundations
Leading partners	Leading builders, architects, hemp transformers, lime suppliers, grouped in an association "Building with Hemp". Growing number of members in the association. Limited and varying number of members taking part in the association's steering committee (decreasing first and then increasing)	Main players of semiconductor industry (process suppliers, manufacturers, users such as cell phone manufacturers, PC integrators, etc.). Open participation. ITRS groups are led by designers working for semiconductor manufacturers.	Cockpit designer alone at the beginning. Then component suppliers, aircraft integrator, aircraft companies, pilots also participate (slow enlargement). Simulation level steering committee limited to aircraft integrator and cockpit supplier.	Limited to one research pioneer and instrument pioneer at the beginning. Then extended to other researchers (in the same and in different fields), to the instrument manufacturer(s), etc. Selection of participants to use the exploratory device. Steering committee limited to pioneers.
Platform	Industry platform = professional rules	Industry platform = Production process	Industry platform = validation bench for	Research field platform = new services for

output	for new house-building.	platform for next semiconductor	cockpit components	measurement/ analysis to support efficient
	Core = choice of materials, process	generation	Core = bench, evaluation rules, etc.	research in a new field
	parameters, etc.	Core = main technology process	Networks = components supplier,	Core = routinized services, including self-
	Networks = material providers +	choices, performance level, etc.	cockpit integrator, aircraft integrator,	service;
	builders + architects + building	Networks = production process	aircraft companies, pilots, etc.	Networks = research community, instrument
	owners	suppliers, manufacturers, users.	Value = leverage innovative technology	makers;
	Value = new market (thanks to state	Value = decrease investment risks for	in cockpit components, enable	Value = easy access of researchers to a new
	guarantees for insurance purposes) +	machines suppliers; direct	innovative cockpit with clear user value	research field, large market for new, routinized
	cross-sided network effects.	semiconductor users' design efforts.	for companies and pilots.	instruments
Other	Strategic view of the field (other hemp	Strategic view of future, emerging	Representation of alternative cockpit	For pioneers: better understanding of the
outputs	building opportunities)	platforms, at multiple time horizons	concepts	instrument potential applications and the
	Competencies		Increase knowledge on user-value	possible research paths
Rights	No fees on professional rules. Patents	ITRS road map is available for free.	Limited access to the simulator.	Selective access to the experimental device.
-	obtained during the exploration	IP obtained during the exploration is the	IP for the explorers (either cockpit	IP for explorers, shared with the instrument
	process are owned by the explorers	property of the explorer.	designer alone or cockpit designer +	maker
			aircraft integrator)	